

Motivation for Success

Taking you, your business & your staff from good to great!!

training session

Wednesday, 12 April 2017



trainer

Keith Abela Fitzpatrick

Motivation for Success taking your business from Good to Great!

training session

DATE

12th April 2017

FEE

€100 per participant

TRAINER

Keith Abela Fitzpatrick

DURATION

from 4pm to 6pm

VENUE

Malta Employers' Association, 35/1, South Street, Valletta

For further information / REGISTRATION

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programme **DESCRIPTION**

The Malta Employers' Association in collaboration with the Malta Business Academy are organising a Training Session on: Motivation.

Most businesses fall in love with their product or service, so they fail to see the need for innovation and growth. This leads to Companies who are holding pole positions for many years becoming side-tracked all of a sudden.

Other Business Owners find themselves with their Company 'parked' into a strata of business and in a very complacent level – Life today is too fast for these business owners and just like the frog left in the pan over constantly increasing heat, it adapts ..'until it dies'.

It is very normal that we all go through highs and lows during our working hours, days and months. With this programme we help you bring out the high in you and help you stay at that high energy state and output level.

We will share with you experiences of how Bear Grylls fought his way back from having a broken back from a parachute accident to climbing to the peak of Mount Everest.

We will share with you the story of Buster Douglas, who went up against all odds to face Mike Tyson, and although being knocked down, got back up to eventually beat Mike Tyson and win the match.

We will share with you how blind Eric who had a dream of climbing Mount Everest, although with such a physical disability, succeeded !

programme **OUTLINE**

- re-assess your current goals
- plan the best actions needed to attain these desired goals
- take massive action towards carrying out these actions
- have faith in what you have decided to achieve
- Take stock of the current situation
- Dream Big - Achieve Bigger
- Managing Stress
- Managing Interruptions
- Self-Development
- Inducing the belief of Psychology of Winning
- Overcome failures and turn them into Successes

target **AUDIENCE**

This Programme is aimed at anyone wishing to achieve personal growth, become better in whatever they do, wish to achieve excellence.

Who should attend?

- Directors/Executives responsible of Business
- Top Management
- Middle Management
- General Managers
- Project Managers
- Programme Managers
- Sales Representatives
- Marketing Executives
- Gaming Specialists
- Team Managers
- Sales Representatives

Who should not attend?

- Those who feel they have achieved their maximum potential
- Those who feel they do not need to grow.
- Those who feel that their Staff are giving 100% daily output.
- Those who feel their Company does not need higher turnover.
- Those who feel that they are already great !
- Those who feel they do not need to change.
- Those who feel they cannot do better than they already do.

learning **OUTCOMES**

Upon successful completion of this programme, attendants will:

- Be more Confident
- Become more Creative
- Become more Innovative
- Become Self-Disciplined
- Become more Efficient
- Gain a better knowledge about his/her untapped capabilities
- Identify the difference between their previous self and their self now.
- Not be afraid to take risks to move forward to grow
- Manage Stress
- Manage Interruptions
- Avoid Procrastination
- Manage Time better
- Learn to NEVER give up on their Goals

TRAINER

Keith Abela Fitzpatrick is an energetic and dynamic self-development & personal-peak-performance coach. Keith possesses a degree in Mechanical Engineering from the University of Malta and has been director of Sales & Marketing for the past 25 years for one of the longest established Companies in Malta. Although his past 25 years have always allowed him to be in top management positions he is considered as a leader more than a manager. His speciality today is to work with groups or individuals on how to take control of their personal and business life, and change both these from good to great.

His awareness of the human person behind any of these roles allows him to turn people around and achieve better results in their daily tasks.

As a cancer survivor he also mentors all those who come in contact with him how to conquer worry and manage stress, especially since he theorises that the latter played a big part in his illness 10 years ago.

His main passion is to coach & mentor Executive Management, Middle management and Business Owners, and pass on the PSYCHOLOGY OF WINNING.

EVENT BOOKING T&Cs policy

Please click [here](#) to view the MEA's Event booking terms and conditions and cancellation policy.

Attendance is limited to a maximum of **twenty (20)** persons. Applications will be accommodated on a first come first served basis.

REGISTRATION FORM

Training Session: Motivation
12 April 2017

SURNAME (Mr/Ms/Dr) _____

FIRST NAME _____

POSITION _____

FIRM/ORGANISATION _____

ADDRESS _____

TEL _____

EMAIL _____

A remittance for € _____ is enclosed.

Course fee*: € 100 per participant

Please note the new [Booking Terms & Conditions & Cancellation Policy](#).

For registration please complete this form. Forms accompanied by payment should be sent to:
Malta Employers' Association
35/1, South Street
Valletta VLT 1100

Cheques should be made payable to: Malta Employers' Association.